

M D B C

Malaysian Dutch Business Council



Meet & Greet Dutch Business Representatives



Kingdom of the Netherlands



6 December 2016 - Netherlands Ambassador Official Residence

Introduction

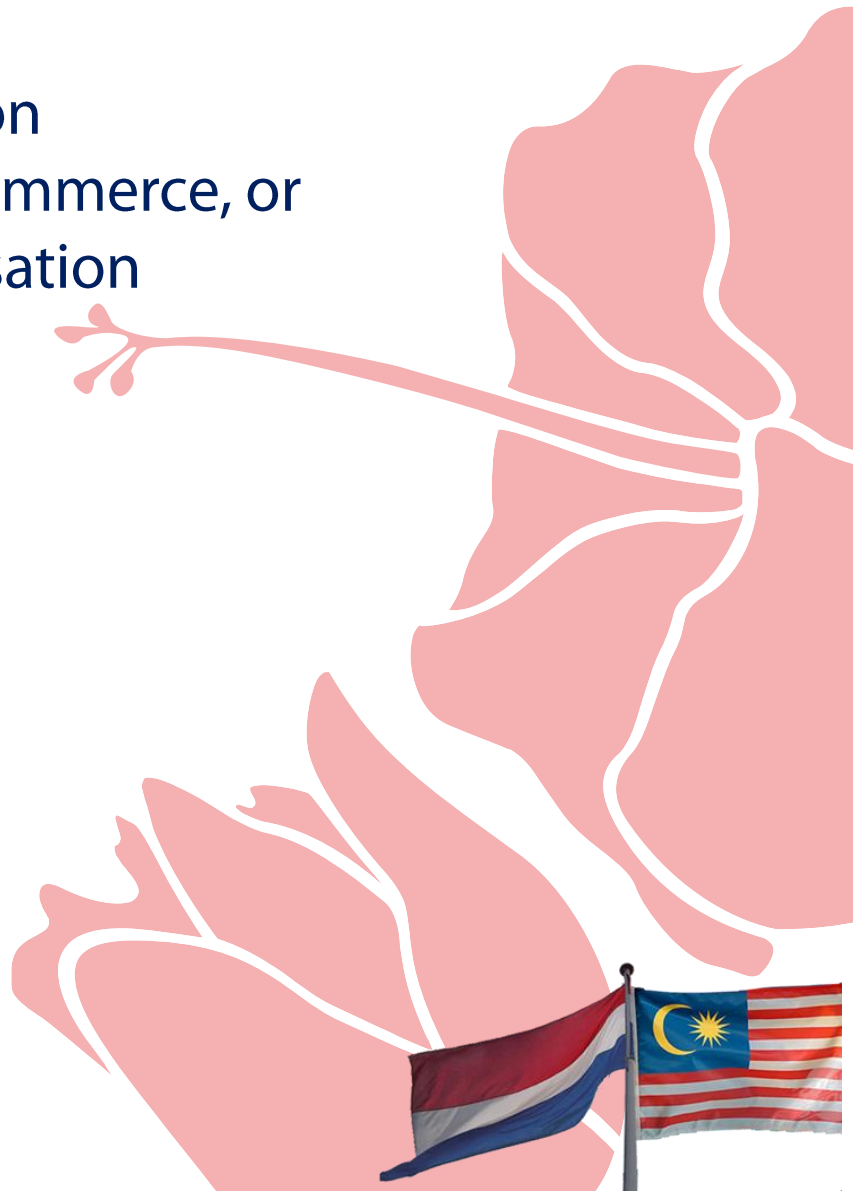
Foremost a Membership Organisation
Also seen as Bilateral Chamber of Commerce, or
Trade & Investment Support Organisation

Most important roles of the MDBC:

1. Business Services
2. Networking
3. Representation

1996 – 2016: 20th Anniversary!

250+ members



Members Community

- 250 members (95% corporate)
- MNCs - SMEs - Sole Proprietors, Entrepreneurs
Diversified conglomerates
Government-linked
- Dutch, Malaysian and other nationalities
- Widest variety of sectors:
Agriculture & Timber, Chemicals, Construction & Infrastructure,
Corporate Services (Finance/HR/Insurance/Legal), Education,
Consultancy & Services, FMCG/F&B, Hospitality & Tourism, ICT,
Logistics/SCM, Manufacturing, Oil & Gas & Power, Trading

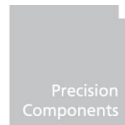


MDBC Members: Dutch (-linked) MNCs operating in Malaysia



BUSINESS SOFTWARE

MDBC Members: Dutch SMEs operating in Malaysia (some examples)



MDBC Members: Malaysian companies (some examples)

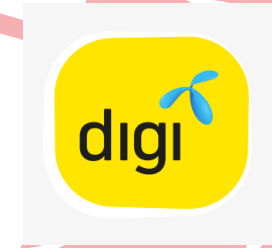


SKRINE

Basis Bay
Reengineering IT



Automotive Holdings Berhad



MDBC Members: Malaysian & Dutch companies - Service Providers

Company Secretariat
Immigration
Logistics & Express
Hospitality and F&B
Real Estate & Office Space
Innovation
Printing & Photography
Premiums
ICT & Web & SMS
Change Management

Audit & Tax
Recruitment
Shoptesting
Event Management
Relocation
Education
Cultural competence
IP
App Development
Office Furniture

Legal
Banking
Branding & Design
Exhibitions
Travel
Governance
Strategy
CSR
e-Commerce
Interior Design

“MDBC is like the Yellow Pages!”

MDBC CONNECTS FAIR



Wednesday, 6 April
Parkroyal Kuala Lumpur



The MDBC Network:



Kingdom of the Netherlands



EU·Mcci
(263470-U)

EU-Malaysia Chamber of
Commerce and Industry



OTHER CHAMBERS IN MALAYSIA:

European Chambers
AMCHAM

FMM
MABC Australia

MICCI
MCBC / MNZCC

ASEAN DUTCH CHAMBER NETWORK:

INA INDONESIA
DUTCHCHAM SINGAPORE
PNBC PHILIPPINES

NTCC THAILAND
DBAV VIETNAM

The MDBC Network: MDBC Partners include the main Malaysian agencies



MDEC, InvestKL and Invest Selangor are also MDBC member

The MDBC Network: MDBC Partners include other main Malaysian agencies (all of these are MDBC member)



Events

Talks/ Seminars

Visits

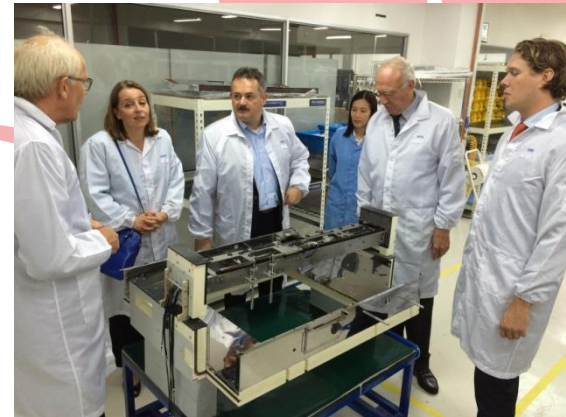
Networking/ Social

Dialogues/ Representation

Exhibitions / Conferences

Sector Committees

Government / Authorities



Events

VIP Guests from The Netherlands



Representation

MY Authorities

- Trade & Investment Issues
- Immigration Issues
- Sector Committees
- Federal and State



Exhibitions

- Support Dutch missions
- Support Embassy initiatives
- Holland Pavilion



in NL

- Malaysia seminar
- ASEAN seminar
- National Export Event



Business services

The MDBC Student Internship Program: Placement of >100 Dutch student interns annually, with MDBC member companies in Malaysia!

Fully coordinated with cultural briefing, application of work permit, etc.



Business services

The MDBC Spouse Program:

Bringing together potential employers and professional expat spouses



MDBC
Malaysian Dutch Business Council

The MDBC Spouse Program:
Bringing together potential employers and professional expat spouses

Increase your opportunities for professional and personal development while living in Malaysia. Join the MDBC Spouse Program.

Sign up!

For more information about the program or to join, please contact us at info@mdbc.com.my, otherwise, please visit us at www.mdbc.com.my/services/spouse-program and fill in the Spouse Program Membership Form

MDBC Spouse Program Membership:

- * All the regular benefits of an MDBC Individual Membership, inclusive of access to MDBC and EUMCCI events;
- * Inclusion of your resume in a dedicated Spouse Program monthly e-mail to MDBC member companies;
- * 1 Hour free one-on-one consultation with an MDBC staff member;
- * Dedicated events for the Professional Spouse members - on how to start your job search in Malaysia, sharing experiences, immigration matters, and learning about cultural differences (twice a year).

Malaysian Dutch Business Council
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Business services

The MDBC Sustainability Awards:
Sharing of best practices and recognition of sustainability and innovation.
High-class event with quality winners. Media awareness (radio, print).



Business services

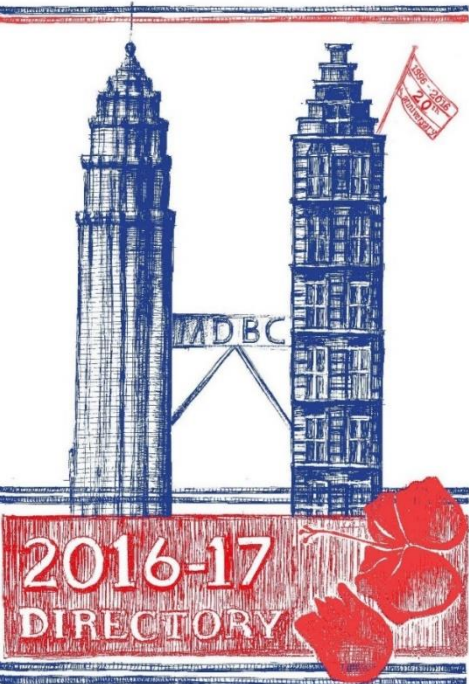
MDBC Chapters in Penang and Johor:
Reaching out to local authorities for members in Northern & Southern regions.
Penang since 2010, Johor to be officially launched in Feb 2017.



Business services

MDBC Publications & Publicity:
Wide exposure for members.

Quarterly Magazine (available on our website),
Directory, Social Media, Media.



Vision MDBC

To support our (potential) members to be more successful on their Malaysian / Dutch business journey.



To be Entrepreneurial,
Independent, Accessible,
Responsible &
Service Minded.

To become the full fledged
service provider for all
members & businesses with
Malaysian Dutch linkages
by 31 Dec 2018.

To connect people, businesses, (non) governmental
organisations in providing unique services in a
relevant networking environment.

M D B C

Malaysian Dutch Business Council



**For more information please visit
www.mdbc.com.my**

Upcoming Events:

16 Jan: Outlook 2017

18 Jan: New Year reception

23 Feb: Launch MDBC Johor

1 Mar: InterChamber

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