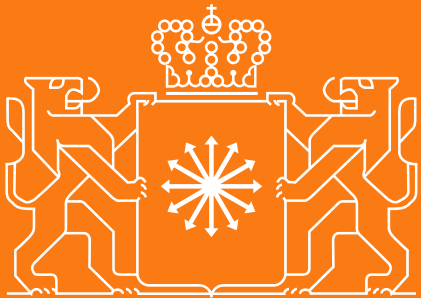


Holland International Distribution Council



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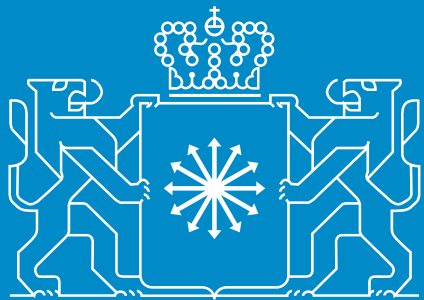


Holland – Gateway to Europe

Webinar 29-6-2020

30 juni 2020

Introduction HIDC



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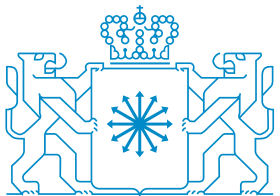
About NDL/HIDC

Holland International Distribution Council
(NDL/HIDC)

Private nonprofit organization representing 300 members. Founded by the Dutch logistics industry in 1987.

Mission

To promote the Netherlands abroad as the "Gateway to Europe" with the objective to attract economic activities for the logistics sector.

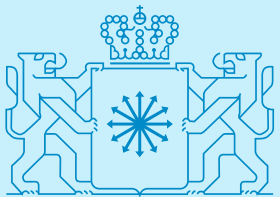


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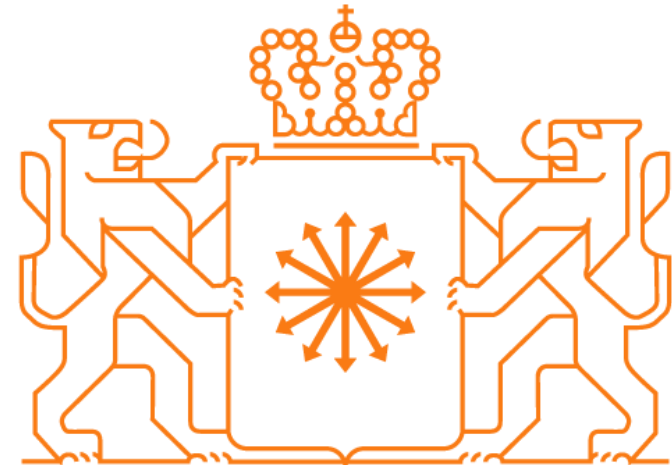


Our services

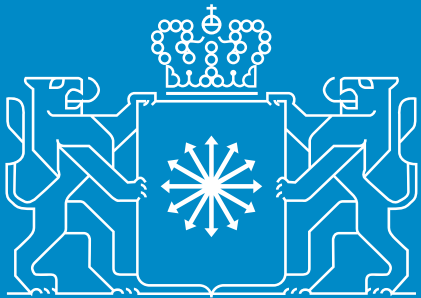
- Advisory role on European supply chain (logistical design, financial structure)
- Matchmaking services for logistics, tax and compliance
- 'Fact Finding Trip' in the Netherlands
- Assistance in every step – now and in the future
- In close cooperation with Netherlands Foreign Investment Agency (NFIA)
- Services confidential and free of charge



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Netherlands and the Logistics Sector



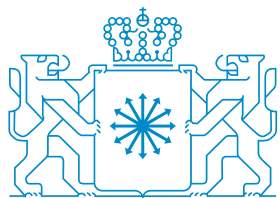
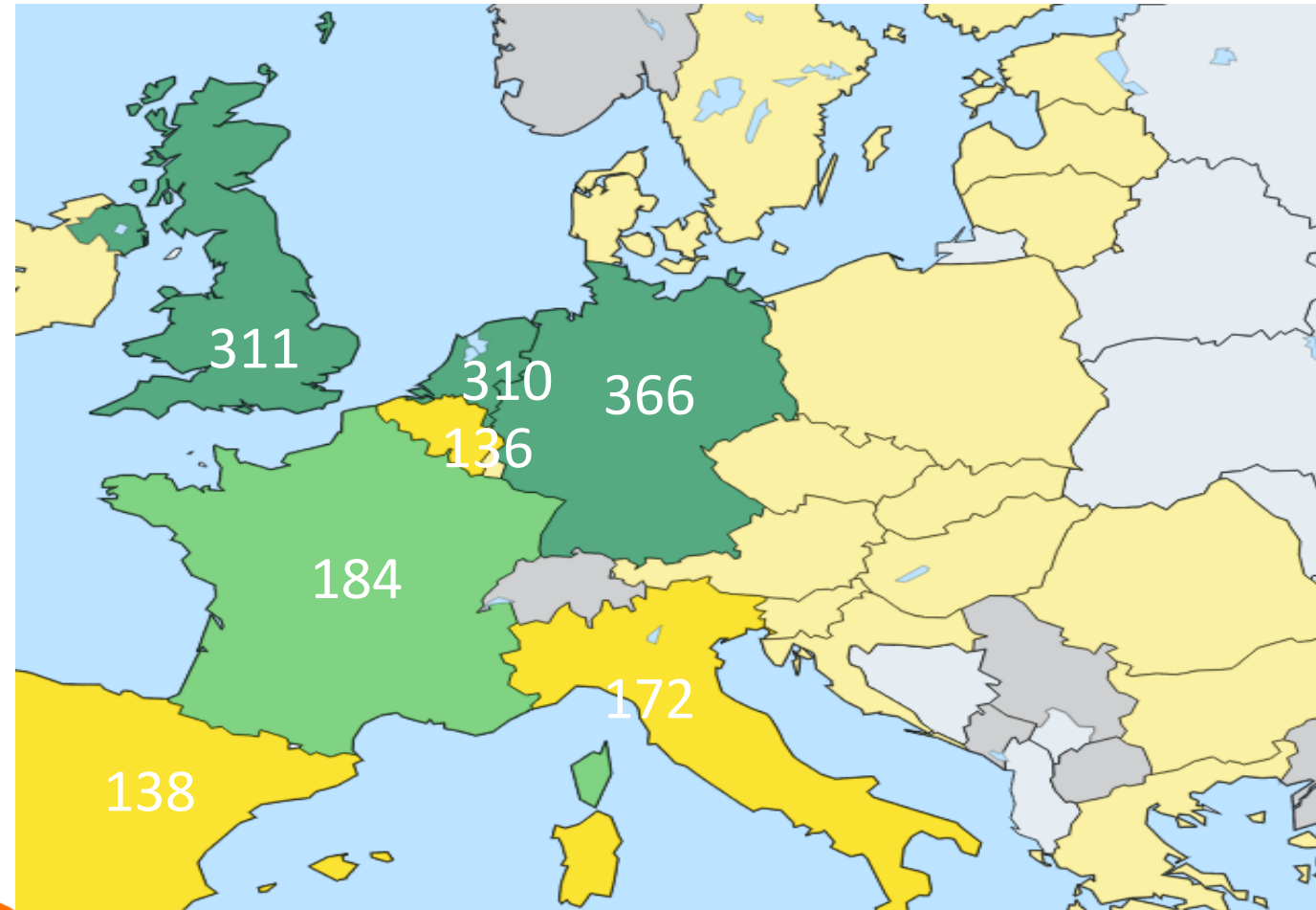
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Where are products entering the EU?

- Germany is the leading importer from outside the E.U., driven by large domestic market (e.g. automotive)
- U.K. and the Netherlands follow at approx. 311 and 310 billion Euros in 2019
- Imports for the Netherlands are largely for European markets; **80% of NL exports are destined to the EU**
- Import value per capita in the Netherlands is **four times higher** than in the U.K. and Germany

Value of imports from outside the EU (billion Euros), 2019



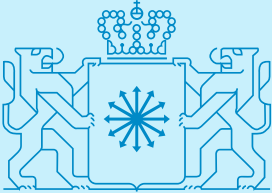
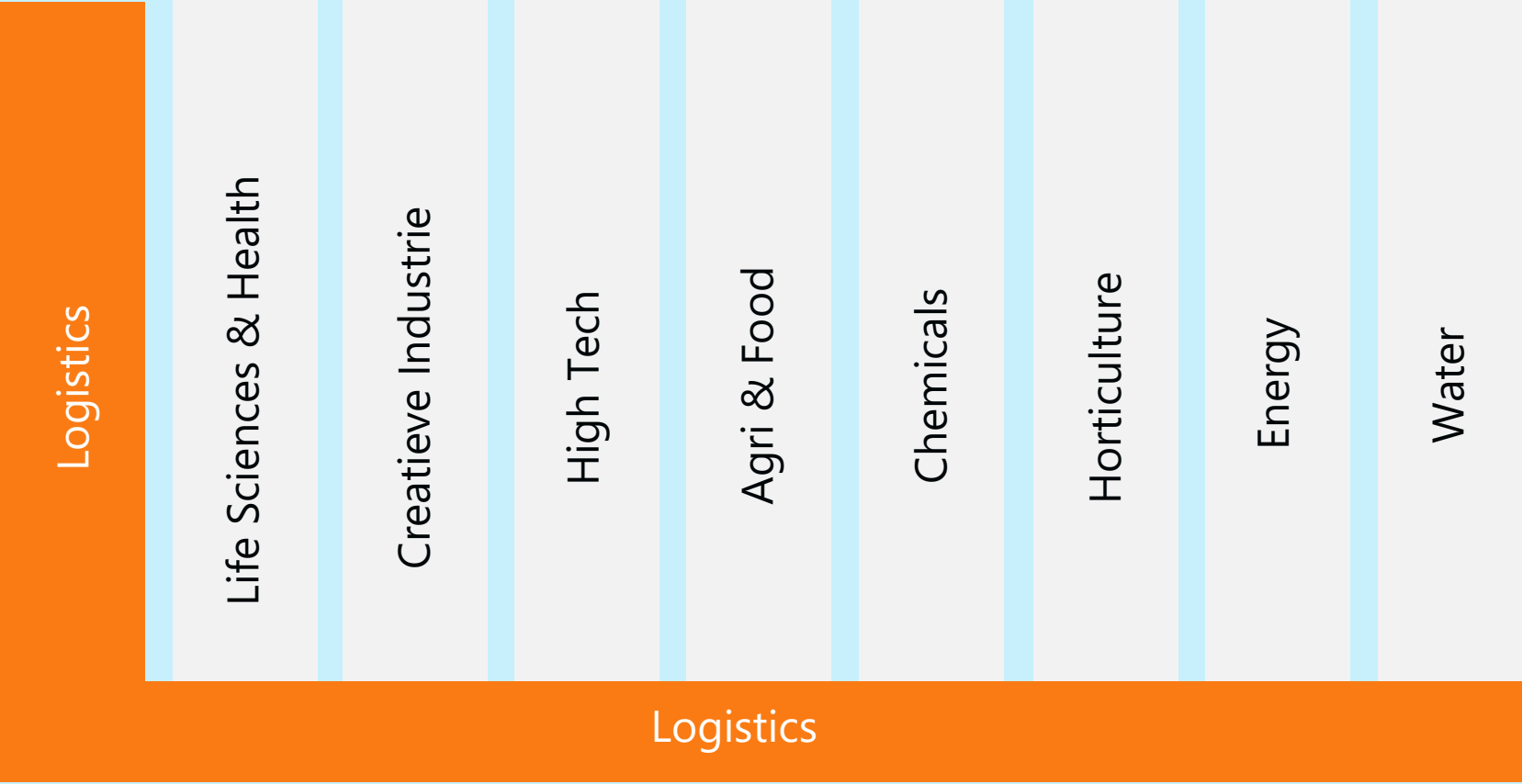
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INVEST IN
Holland

Source: Eurostat 2020

<https://appsso.eurostat.ec.europa.eu/nui/submitViewTableAction.do>

Topsectors of the Netherlands

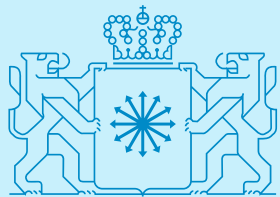


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Logistics in the Netherlands

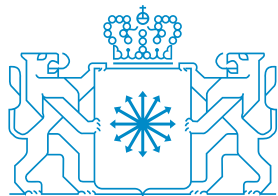
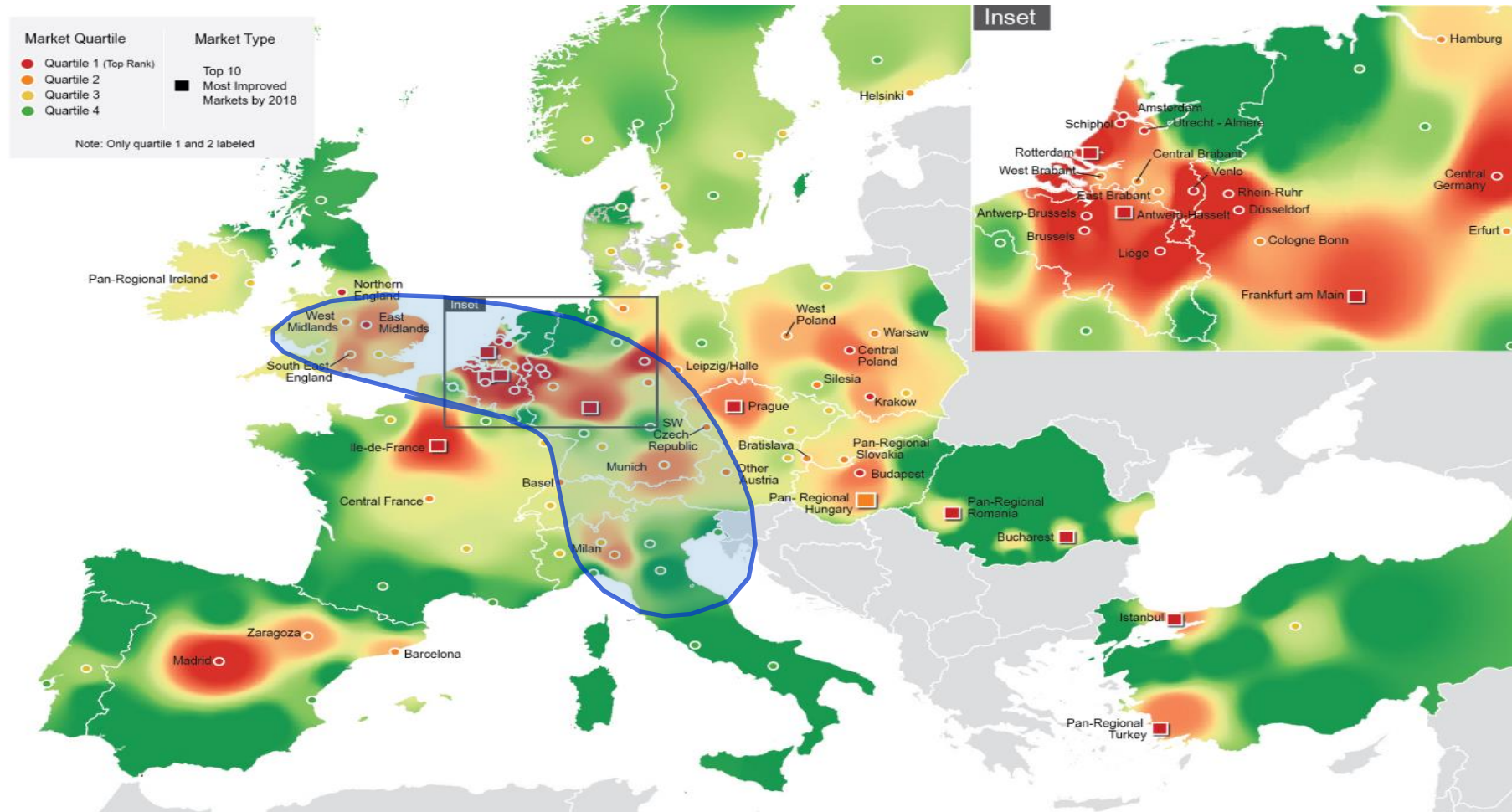
- Trade engrained in Dutch history
- € 65 billion (9,4% of total GDP)
- 673,000 jobs
- 34,6 million m2 warehouse (+40% since 2009)
- Second largest import destination from overseas (non-EU)
- Second largest exporter to the rest of EU



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Europe's most desirable logistics locations



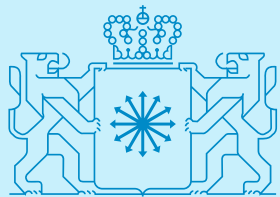
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Mainports in the Netherlands

The Netherlands has three European mainports, for sea, air and digital:

- Rotterdam is the largest allround and container port in Europe
- Amsterdam Airport Schiphol is the 3rd largest cargo airport in Europe
- AMS-IX is the second largest internet exchange in Europe (and the world)



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Extensive multimodal network



WATERWAY Major waterways connect the Netherlands to the European market



SHORT SEA Dutch ports have the most dense short sea network for containers and bulk



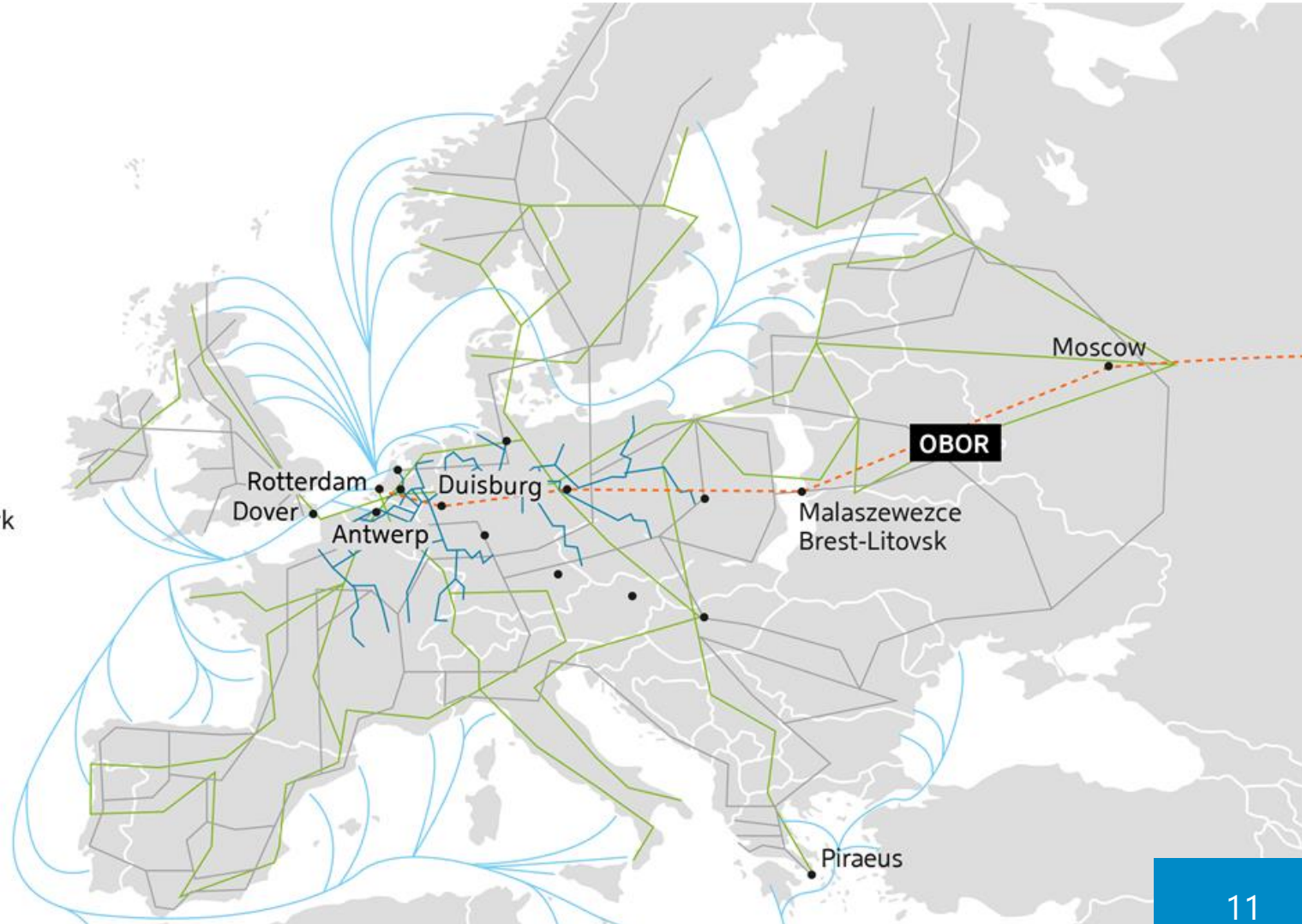
ROAD Road networks allow swift, fine-meshed distribution



RAILWAY Dense railway network connects the Netherlands to all European markets.



OBOR (One Belt, One Road)
Rail connection China-Nederland (Rotterdam)



the Blue Road map

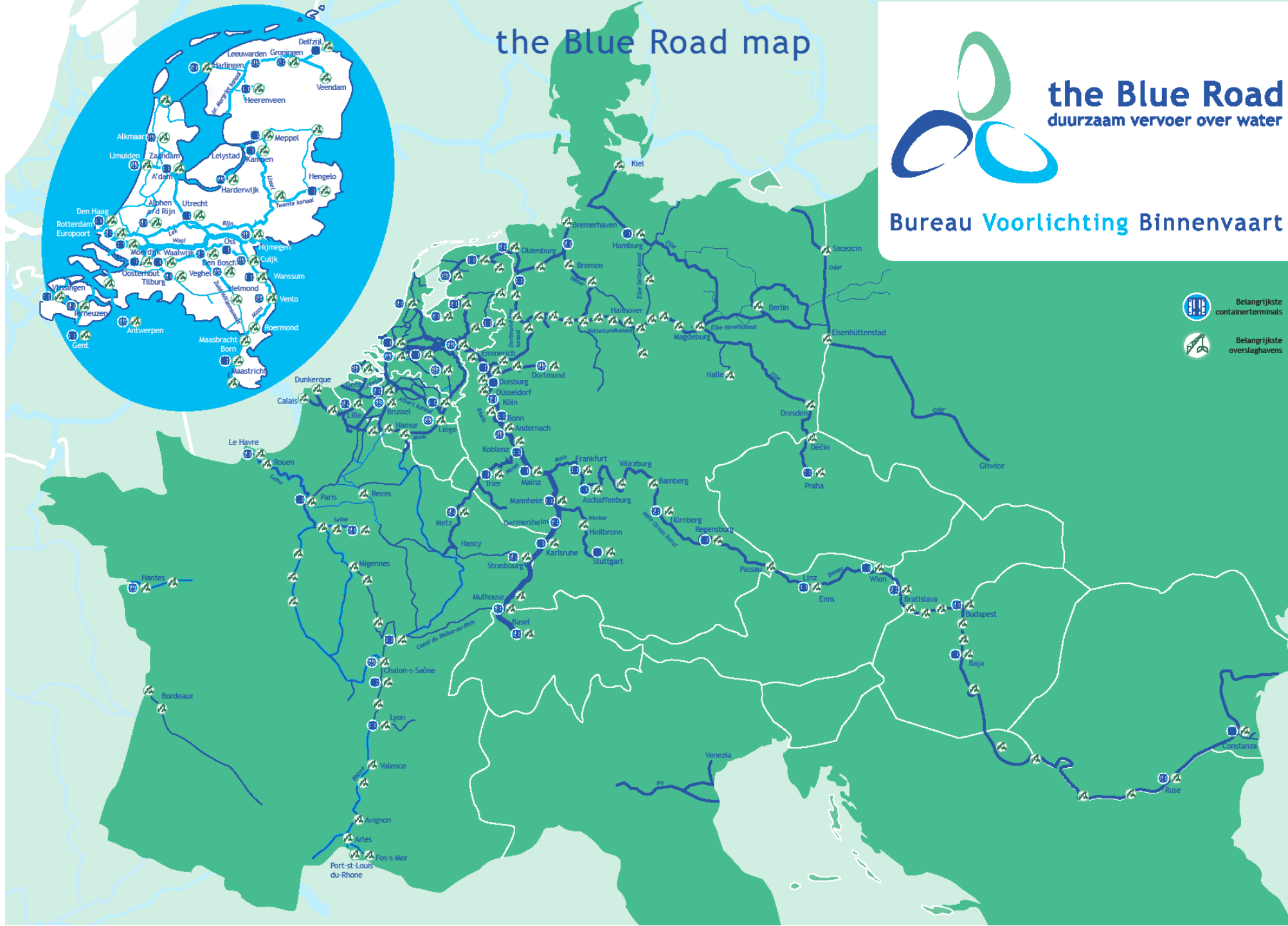


the Blue Road
duurzaam vervoer over water

Bureau Voorlichting Binnenvaart



-  Belangrijkste containerterminals
-  Belangrijkste overslaghavens



COOPERATION IN THE CORRIDOR



NORTH WEST CENTRAL CORRIDOR
 In practice the partnership in the NWCC means that vessels will combine at least 150 to 200 TEU of the terminals in Amsterdam and Utrecht for one deep sea container terminal in Rotterdam.

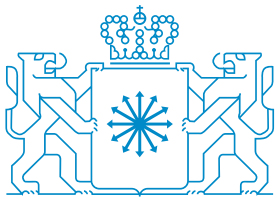
RUHR EXPRESS
 Part of the IHS Intermodal fleet will run dedicated between Duisburg and the deepsea terminal of RWG (Rotterdam World Gateway). A reliable fixed service with a considerably lower tariff rate.

LIMBURG EXPRESS
 European Gateway Services (EGS), Barge Terminal Boven and the Danube Group join forces with the Limburg Express. The Limburg Express runs between the inland terminals in Venlo and Boven and the deepsea terminal in Rotterdam from ECT Delta and ECT Europa in Rotterdam.

WEST BRABANT CORRIDOR
 The WestBrabant Corridor vessels have fixed calls with large call sizes at one deepsea terminal. The vessels run between Tilburg, Oudehoop, Marijk and Rotterdam. Every day a scheduled service visits each terminal without delay.

- LARGER CALL SIZES THROUGH BUNDLING
- FEWER DEVIATIONS FROM PORT CALL AGREEMENTS
- FEWER INLAND VESSELS AT DEEP-SEA TERMINAL
- LOWER TRUCKING VOLUMES
- REDUCED PORT STAY
- LOWER DEMURRAGE COSTS FOR THE SHIPPER

45 | 19 June 2020

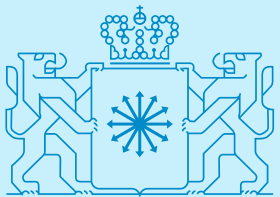


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Holland, your logistics gateway to Europe

1. Number 1 entry point in Europe for overseas products
2. Central location in the European market
3. Excellent connectivity to Europe and all continents
4. World class fiscal and business environment
5. Strong logistics sector with broad range of value added logistics
6. Cost competitive supply chain solutions
7. Efficient logistics services empowered by innovation and collaboration



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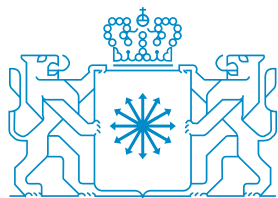


Number 1 logistics hub in Europe



no. **1**

- on the EU Transport Scoreboard/infrastructure (European Commission, 2018)
- as most connected country (DHL Global Connectedness Index, 2019)
- on efficiency of seaport services in EU (WEF, Global Competitiveness Report, 2018)
- on liner shipping connectivity in EU (WEF, Global Competitiveness Report, 2018)
- on efficiency of air transport services in EU (WEF, Global Competitiveness Report, 2018)
- on efficiency of train services in EU (WEF, Global Competitiveness Report, 2018)
- on quality of roads in EU (WEF, Global Competitiveness Report, 2018)
- on quality of air transportation (IMD World Competitiveness Online, 2018)



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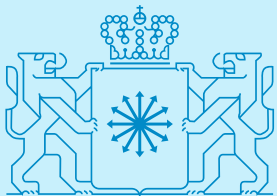
For more information



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