Netherlands Economic Mission to Malaysia and Vietnam

28 October - 4 November 2023



Netherlands

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Foreword



Forging new partnerships

As Prime Minister of the Netherlands, I am honoured to head this important mission to Malaysia and Vietnam. I am also proud to accompany a business delegation of over 25 companies that together represent the best of our country's expertise in the high-tech sector.

The Netherlands already maintains excellent economic relations with both Malaysia and Vietnam. Malaysia has been a partner for more than 65 years, and this year Vietnam and the Netherlands are celebrating 50 years of diplomatic ties. I am confident that this visit will help us strengthen our cooperation even further in the future.

Global challenges related to climate change, urbanisation, food security and digitalisation affect us all. I believe that good collaboration between our countries can contribute to new, innovative and sustainable solutions in these areas. Thanks to the rapid economic development in Malaysia and Vietnam, demand for Dutch products and services is growing. This is especially the case in the advanced manufacturing and electronics sector, for example in semiconductor production. Working together on digital solutions will benefit not only our own business and nations, but nations all around the world.

For Dutch businesses that are already active in the region, this visit offers an opportunity to expand their networks. For others, it will be an excellent introduction to Malaysia and Vietnam and to potential business partners.

I am confident that under the guidance of Brigit van Dijk-van de Reijt, CEO of the Brabant Development Agency, all of the meetings in Penang, Kuala Lumpur, Hanoi and Ho Chi Minh City will boost trade and investment and help forge new partnerships. I wish all participants an inspiring and successful mission.

Mark Rutte

Prime Minister

Foreword



Dear esteemed participants,

A very warm welcome to all participants of the upcoming Economic Mission to Malaysia and Vietnam. This mission, under the leadership of Prime Minister Mark Rutte, promises to become an exciting exploration of business opportunities within the dynamic Southeast Asian region.

Our mission is driven by a strong belief in the transformative power of innovation related to the high-tech sector. As your economic mission leader, I have the honor to guide you throughout the program. We will witness firsthand how profound expertise in semiconductors, high-tech, and digitalization can create valuable partnerships, new business opportunities and economic and societal impact now and in the future. In these turbulent times, our high-tech sector serves as a beacon of hope, offering sustainable solutions for the energy transition, climate resilience, enhanced healthcare, digital advancement, and the establishment of a circular economy. Our mission is not just about showcasing Dutch knowledge and ingenuity; it's about nurturing relationships and creating opportunities.

Collaboration is at the heart of our mission, and it is through collaboration that we can collectively transform challenges into opportunities, laying the foundation for a brighter and more sustainable future.

Welcome aboard, and let us jointly embark on this journey of innovation, business opportunities and collaboration.

Warm regards,

Brigit van Dijk - van de Reijt

CEO, Brabantse Ontwikkelings Maatschappij (Brabant Development Agency) Business delegation leader



- 1. Amsterdam (and Airport Schiphol)
- 2. Arnhem
- 3. Assen
- 4. Breda
- 5. 's Hertogenbosch
- 6. Eindhoven
- 7. Enschede
- 8. Groningen

- 9. Haarlem
- 10. The Hague
- 11. Leeuwarden
- 12. Lelystad
- 13. Maastricht
- 14. Middelburg
- 15. Rotterdam
- 16. Utrecht
- 17. Zwolle

Introducing the Netherlands

How do the Dutch make a difference?

Through their interactive approach to finding innovative solutions to the big challenges facing the world today. The Dutch way of thinking and working has been shaped by centuries of living in the low-lying delta of the Netherlands. Through the ages, the Dutch have joined forces to find ingenious ways to tackle challenges like water, urbanisation, energy, food, health and security. By being inventive, pragmatic and open to new challenges, the Dutch have created a flourishing and resilient land.

The Netherlands is a constantly evolving ecosystem of cities, industry, agriculture and nature, all integrated through smart infrastructure. It is a source of knowledge and experience that the Dutch are keen to share with others. Learning from the past to create a better future. Together, seeking sustainable solutions for the most liveable world.



Worldwide ranking

1st

At WEF's ranking of most competitive economies in Europe. 4th in the world. (WEF, 2019)

Production and auctioning of cut flowers and flower bulbs

World's largest flower exporter

2nd

Largest exporter of agricultural products in the world (WTO, 2019)

5th

Greatest place to live (World Happiness Report, 2022)

6th

Best at Global Innovation Index (GII, 2021)

7th

Largest exporter of goods in the world (CIA World Factbook, 2020)

Largest foreign investor in the world (1,256 billion US dollars)

Largest recipient of foreign investment in the world (801 billion US dollars)

8th

Largest importer of goods in the world (507 billion US dollars)

Facts & Figures

Official name:

Kingdom of the Netherlands

Capital:

Amsterdam

Seat of government:

The Hague

Form of government:

Parliamentary democracy (cabinet of Prime Minister and Ministers) within a constitutional monarchy

Head of State:

His Majesty King Willem-Alexander, King of the Netherlands, Prince of Orange-Nassau

Location:

Western Europe, bordering Germany, Belgium and the North Sea Administrative structure:

The kingdom consists of four entities.

The Netherlands and three territories in the
Caribbean: Aruba and Curação and St. Maarten

Special municipalities:

The overseas islands of Bonaire, Saba and St. Eustatius, all three of which are situated in the Caribbean

Surface area:

41,545 km²

Number of inhabitants (2022):

17,564,623

Monetary Unit:

Euro

Languages:

Dutch, Frisian and on the overseas islands also English and Papiaments

GDP per capita (World Bank, 2021):

58,061 US dollars

Number of provinces:

12

Number of inhabitants per km2 (2022):

423

Unemployment rate (CBS, 2022):

3.3%

English speaking Dutch people:

90%

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Atradius Dutch State Business

Atradius Dutch State Business is the official Export Credit Agency of the Netherlands. Atradius offers exporters of capital goods or international construction companies in the Netherlands a wide range of credit insurance and guarantee products when doing business abroad.

Credit insurance on behalf of and for account of the Dutch State usually involves export transactions with credit periods or a completion time in excess of twelve months. They always involve the supply of capital goods such as machinery, ships or greenhouses, or construction works.

Through its insurance and guarantee products Atradius can assist you in winning export transactions and increase your financing capacity with your bank. Customers of the exporters can benefit from deferred payments or financing and favourable financing conditions.







Atradius Dutch State Business

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Banter

Banter is a global Go-to-Market and Digital Transformation specialist. We see ourselves as the quartermasters and quarterbacks of fast-paced global commercial growth. Banter's tech savvy senior experts live to get your products and services sold, even if that would require helping you craft a 'sellable' product or service to get there.

Change-makers by heart and market-makers by trade, we work with ambitious entrepreneurs, investors, inventors and corporations to unlock value and seize opportunities in high margin, sustainable, and technology driven sectors and territories.

Our tool-belts carry the most effective digital technologies to harness the full commercial potential of any product, technology or brand.

Our process is simple, affordable and pragmatic: lead by example, eradicate all costly silo thinking and make what's good great.

Our pledge is that we will remove any barrier that gets in the way on the journey towards higher margins and a larger scale. Banter's 'rolled up sleeves' methods have moved the needle for some of the largest global brands and local brands with global aspirations.

In addition to our extensive experience with a diverse portfolio of consumer and b2b brands, Banter has developed a knack for working with industrial, financial, agricultural, telecoms and automotive companies around the world.

Banter

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Besi

Besi is engaged in one line of business: the development, manufacturing, marketing, sales and service of semiconductor assembly equipment for the global semiconductor and electronics industries.

Besi's customers are primarily leading multinational chip manufacturers, assembly subcontractors and electronics and industrial companies. Customers are either independent device manufacturers (IDMs) which purchase Besi's equipment for internal use at their production facilities or subcontractors which purchase Besi's equipment to assemble packages for third parties on a contract basis. Besi's equipment performs critical functions in customers' assembly operations and in many cases represents a significant percentage of their installed base of assembly equipment.

Besi is a global company with headquarters in Duiven, the Netherlands. It operates seven facilities in Asia and Europe for production and development activities, as well as ten sales and service offices across Europe, Asia and North America. End 2022 Besi employed a total staff of 1,675 fixed and 144 temporary personnel of whom approximately 67% were based in Asia and 33% were based in Europe and North America.

Besi was incorporated under the laws of the Netherlands in May 1995 and had an initial public offering in December 1995. Besi's Ordinary Shares are listed on Euronext Amsterdam (symbol: BESI) and are included in the AEX Index. Besi's level 1 ADRs trade on the OTC markets (symbol: BESIY).





Brigit van Dijk van de Reijt CEO



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Brabant Development Agency

The Brabant Development Agency (BOM) is a regional development agency located in the North Brabant province of the Netherlands. BOM stands for sustainable growth of the Brabant economy. BOM focuses on acceleration of transitions within four societal themes: Climate Neutral Energy Solutions, Healthy Future, Sustainable Food Systems and Promising Key Technologies.

BOM is creating high impact growth by offering products & services to entrepreneurs through our innovation programs and projects. This includes providing venture capital & support for venture building, exploring international market opportunities and attracting high-value foreign companies to our region.

In this age of rapid change, our high-tech industries serve as a beacon of hope, offering sustainable solutions for the energy transition, sustainable food systems, climate resilience, enhanced healthcare, digital advancement and the establishment of a circular economy. Brabant is a technological accelerator, one where ground-breaking technologies are developed and produced. BOM works together with businesses, government, education, and knowledge institutes to create a future-proof economy for Brabant and to bring these innovations and solutions to foreign countries.

Brabant Development Agency

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Brainport Industries



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Brainport Industries

Tier-one, tier-two and tier-three suppliers in the open High-Tech supply chain in The Netherlands have joined forces to create Brainport Industries. Brainport Industries designs, develops and manufactures leading, advanced, precise and intelligent high tech equipment.

Brainport Industries provides a fertile ground and a solid structure for collaborative projects whether they are related to technology, market or people. It's an environment that provides for a continuing flow of knowledge workers and experts and enables suppliers to increase their output and steadily grow into market leaders. OEMs competing on the international market for high-mix, low-volume, high-complexity machines have been outsourcing the manufacturing of subassemblies and larger non-core submodules to strategic suppliers for quite some time and are now increasingly outsourcing the design and development of the equipment they manufacture as well. This shift is driving suppliers to push their own boundaries in terms of feasibility and responsibility, and to extend their reach across international borders in order to tap into new, foreign markets. Therefore, we are exploring the possibilities to expand our business in ASEAN.



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CodingChiefs Netherlands

With CodingChiefs we aim to find the best software development talent around the world and connect them to our clients.

CodingChiefs was founded in 2016, with headquarters in Amsterdam, sales offices in Germany and Singapore and resource centers of excellence in The Philippines and Serbia. We employ 100+ people of which around 80 are software developers. These developers work on a full-time basis for Dutch and German clients. To expand our business and broaden our client base, we aim to add Vietnam to our value proposition.







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Eindhoven International Project Office (EIPO)

Eindhoven International Project Office (EIPO) is a Brainport Eindhoven based international business developer and strategic advisory, with a focus on socio-economic development, innovation ecosystems and (industrial) transformations.

We support cities, regions, developers and businesses in their need to change, towards a sustainable and resilient future by creating strategies for innovation, industrialization, urban development, smart city planning and resilient economic development. In our inclusive approach we engage with multi-helix partners to deliver tangible strategies and plans that deliver social and economic impact.

For the last 7 years, EIPO is the strategic partner of Binh Duong Province and Becamex IDC working on the Binh Duong Smart City project and developing the Binh Duong high-tech and innovation ecosystem.

Becamex IDC is Vietnam's leading industrial and urban real estate developer. Over the last 30 years, Becamex has played a pivotal role in Binh Duong's remarkable industrialization and socio-economic development, that has driven Binh Duong to become the country's leading manufacturing hub.

Becamex is also partnering with Singapore's Semcorb Industries in the Vietnam Singapore Industrial Park (VSIP), developing a growing network of high-level industrial parks (currently over 11,000 hectares) across Vietnam (currently 11 locations and 10 more in preparation).

evofenedex



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evofenedex

evofenedex is the organisation for International Trade and Logistics in the Netherlands. Established more than 75 years ago it has a membership base of 12.000 companies and is active in all kind of sectors like Agro-Food, Water, Pharma, High Tech, Chemicals, Wholesale and of course Logistics. The Company headquarter is based in Zoetermeer just outside The Hague and evofenedex has a staff of around 150 people next to a large network of specialists.

Products and Services

evofenedex offers a large range of products and services in consultancy and education & training to it's members. Training on Custom's and Trade Affairs, Export management, Cultural Awareness but also management training on distribution and logistics and the transport and storage of dangerous goods are included in the product range. Furthermore evofenedex is active in consultancy and project management both for the private sector as well as for the Dutch Government and the European Commission and is a recognized partner in the field of sustainable export, trade compliance and digitization.

Unique Selling Points

The evofenedex organization claims to be a thought leader in the area of International Trade and Logistics, Trends in Export and influencing it's environment by lobbying and collective action. Our key competence on matters like Free Trade Agreements (FTA's), Trade Facilitation and Trade Promotion and Supply Chain Management & Logistics is constantly expanding and used for our members and customers in typical issues related from Brexit to the current geopolitical tensions.



evofenedex

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HQ Pack Hurksestraat 15 5652 AH Eindhoven The Netherlands www.hqpack.nl

HQ Group

At HQ Group, we create to protect, covering the full packaging lifecycle from design to global distribution. We ensure secure transport for complete systems and delicate components, underpinned by our core values of flexibility, reliability, proactivity, and enjoyment.

With key facilities in Eindhoven, Johor (Malaysia), Taiwan, Singapore, and the U.S. (Brookfield, Newark, San Diego), we maintain consistent quality worldwide. Operating under one roof allows efficient management, including supply chains and quality control, complemented by sister companies.

Mission: We create to protect. We work so that your technology can safely move from one point in the world to another in a responsible way, living up to our core values of flexibility, reliability, proactivity and enjoyment.

Vision: To responsibly create an environment where, as the most ambitious high-tech packaging and global service provider, we can grow further without compromising our core values.

In collaboration with valued customers, respected partners, and HQ Group members, we deliver high-quality packaging solutions for the secure and sustainable movement of industrial and technical products. From design to reuse, our in-house cleanrooms ensure top quality. We provide worldwide packaging maintenance, storage, and distribution, promoting sustainability.

Our dedication is to provide the most reliable, responsible shipping solution.

incooling



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Incooling High Tech Campus 29 5656 AE Eindhoven The Netherlands www.incooling.com

Incooling

Incooling was founded in 2019 with the goal of cooling down the planet one server at a time. In colaboration with world renowned CERN and the semiconductor giant ASML Incooling was able to introduce a revolutionary server cooling system that increase server performance while reducing power consumption.

With proprietary cooling systems based on CERN technology Incooling is capable of producing world record-breaking servers without the need for any modifications to the traditional air-cooled datacenters. This allows fast implementation anywhere in the world.

Incooling has been built on the shoulders of giants, with partners such as ASML, Rheinmetall, AMD, DELL OEM, and many more Incooling is capable of delivering high-quality products at scale.

Customer seeking

Incooling is currently actively engaging in pilot and established data centers and end users and are able to offer custom solution based on the specifics of HPC.

Funding

Incooling is currently engaging for their pre-A/A round in 2024.

inphocal



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InPhocal

Founded in 2019 as a CERN spin-off, inPhocal creates a unique new type of laser beam that challenges the current standard: With our innovative optical technology we can improve the efficiency of production lines in terms of output, speed, sustainability and cost.

Our technology can be used for marking, cutting, welding and even for applications in the semiconductor industry. We can outperform current inkjet and laser marking technology and introduce the next generation technology in laser based wafer dicing both for traditional semiconductor technology and photonics technology.



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Invest International



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Invest International

Who we are

Invest International invests in Dutch solutions for global challenges. We offer tailor made financing and project development expertise for international projects. Invest International is a private company financed by public means. The company opened its doors in October 2021, in The Hague. Shareholders are the Dutch Ministry of Finance (51%) and Dutch Entrepreneurial Development Bank, FMO (49%). Invest International has 131 employees.

What we do

We provide capital solutions for companies and investment funds whose international activities contribute to realizing the Sustainable Development Goals (SDGs). For governments in emerging economies, we make funds accessible for infrastructure projects. We also provide project development capacity. In combining these, we support projects at every stage of their maturity making use of all funding sources at our disposal.

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KMWE Group

KMWE Group designs, builds and continuously improves high tech components, modules and systems based on precision engineering and machining.

KMWE offers solutions for the following industries:

Aerostructures, Aero Engine, Semicon, Healthtech and Industrial. Innovation is embedded in our culture.

KMWE Malaysia is a fast growing subsidiary of KMWE Group which supports the Asian customers base.





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Henk Kieft CEO +31 6 5437 4358 hki@masevon.com

Masévon Group

Masévon Group is a 1st TI'er System Supplier, vertical integrated with 3 manufacturing facilities and 2 engineering and assembly facilities, Mainly active in the semicon-, coating-, smart device- and medical/pharmaceutical market. Main seat is situated in Hardenberg – NL, and currently over 300 employees facilitating our services.

System Integration, Supply Chain, (Cleanroom)-Assembly, Vacuum Technology, cleanliness, high-accuracy and large Milling, and complex high-quality welded constructions are all terms that we bring together at System Integration: from ordering and integration to qualifying, packaging and delivery.

We have the following levels of Cleanliness: Chips free, Oil free, Vacuum Clean, Surface clean and Molecular Clean. We are currently in the final development phase of Metallic clean!

Masévon is a privately owned company with a strategy focused on continuity and sustainable and autonomous growth.



Masévon Group Molensteen 28

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Eddy Staadegaard Director +316 2247 3956 info@mpobv.nl

MPO

MPO is a dynamic company specialising in managing the procurement of complete machines, subassemblies, and mechanical parts, especially for trading firms lacking the necessary manpower and resources for efficient organisation and direction.

MPO handles the entire purchasing process for these companies, including analysis, engineering, purchasing, production, transportation, storage, finishing, and delivery. The company collaborates with qualified partners both domestically and internationally. Acting as a director, MPO oversees and guides every aspect of the procurement process, ensuring seamless coordination and control.

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MSG Precision & Tooling

At MSG, we believe in "Making Specials Together. With our powerful Special Makers team, we deliver high quality in making Precision Parts, Tooling (tool making) and a variety of post-treatments and cleaning. Not just the beaten path but also off-road. We dare to be different and special, to take on challenges, to innovate, to think and advise and always do this together.

MSG is always moving and growing in a profession that never stands still. With our young, committed and experienced team, advanced machinery and the latest techniques, we like to look to the future without losing sight of our old specialties.

Precision parts

Our Special Makers have extensive experience in producing precision components. We do this with 100% attention and precision, always in close cooperation with our customer. We think along and advise where necessary so that a quality end product is created that can be realistically applied.

Tooling

Our tool shop specializes in the development, manufacture and maintenance of tracking, cutting and bending tools for the various branches of the stamping industry. With our specialized approach and more than 30 years of experience, we always ensure a high-quality and durable stamp that will provide our customer with a return on investment for years to come.

MSG

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MTA Group

MTA, located in the Brainport Regio, is a one-stop factory for the development, industrialization and series production of high-tech mechatronic systems. With over 100 employees, we work for renowned OEMs in various markets such as agri-food robotics, medtech robotics, industrial printing, packaging and more... We work according to the self-developed V2 model based on the philosophy that product design and production design should always be inextricably linked to each other. In our approach, these two disciplines are continuously aligned, which contributes to a successful industrialized product that can be produced costefficiently in series.











MTA Group

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Netherlands Enterprise Agency (RVO)

The Netherlands Enterprise Agency (RVO) supports entrepreneurs, NGOs, knowledge institutes and organisations.

We aim to facilitate entrepreneurship, improve collaborations, strengthen positions and help realise national and international ambitions with funding, networking, know-how and compliance with laws and regulations.

We are a government agency which operates under the auspices of the Ministry of Economic Affairs and Climate Policy.

Its activities are commissioned by the various Dutch ministries and the European Union.

RVO supports companies with strategic international business development. Together with the embassies in ASEAN-5 and the Dutch Ministry of Foreign Affairs RVO developed a multi annual strategic plan for the high tech sector in ASEAN-5.

After the market studies for Malaysia, Singapore and Vietnam this mission is the next step. During the mission my first goal is to provide information on how RVO can support businesses with next steps in the region. RVO offers networking, subsidies and programs. Secondly, my goal is to define, together with the involved stakeholders - and based on the needs of the businesses, the next steps for collective business development as follow up of this mission.

Netherlands Enterprise Agency

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Neways Electronics

With more than 50 years' experience and strong engineering power, Neways is proud to act as technology innovation partner for the most demanding customers in the electronics industry. Neways develops and produces electronics that facilitate major trends in smart mobility, semicon solutions and connectivity from design to series production and aftermarket solution in PCB and Boxbuild assemblies.

Services

Neways supplies electronic PCB and Boxbuild assemblies in three key markets. For Smart mobility Neways is supporting solutions for the entire electric power control, from EV charging, charging cables, inverters to the electric drivetrain. For Semicon Neways is supporting their customers with solutions for lithography systems such as high-speed data processing, motor control, and power measurement. For connectivity Neways offers a wide array of industrial automation solutions based on our expertise in sensors, controls and gateways.

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NXP Semiconductors Vietnam

NXP Semiconductors (NASDAQ: NXPI) brings together bright minds to create breakthrough technologies that make the connected world better, safer and more secure.

As a world leader in secure connectivity solutions for embedded applications, NXP is pushing boundaries in the automotive, industrial & IoT, mobile, and communication infrastructure markets while delivering solutions that advance a more sustainable future.

Built on more than 60 years of combined experience and expertise, the company has approximately 31,000 employees in more than 30 countries and posted revenue of \$13.21 billion in 2022.



NXP Semiconductors HQ

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NXP Semiconductors Vietnam

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Outsourcing Parts Supplies

We achieve synergy with outsourcing of small quantities in lower-cost-country Malaysia.

Outsourcing by OPS fits seamlessly with the needs of our target group; sub-contractors and OEMs in the small and medium size ¬machine -industries. Especially companies who are responsible for the -functionality of assemblies, machines and modules for direct use.

OPS is supplier of fine mechanical precision parts, tooling and mechanical assemblies. We outsource the production of customer specified products in Malaysia. We Select the right manufacturer from our selected supplier base, classified per product group. Our delivery is short irrespective of order size since we have multiple manufacturers per product group to meet the customer's demand.

(CNC) turning and milling • (CNC) surface grinding and cylindrical grinding • Electrical discharge machining (EDM) • Wire sparking • Laser engraving • Welding (TIG, MIG/MAG, laser) • Surface treatments

Small quantities per order line

Due to demand-driven production and customerspecific requirements for machines and equipment, our customers need single items up to small numbers per order line. By creating economies of scale in outsourcing and logistics we enable outsourcing for small numbers per order line to 'lower-cost-country' Malaysia.

Outsourcing Parts Supplies (OPS)

Tijvoortsebaan 8-01 5051 HJ Goirle The Netherlands www.outsourcingpartssupplies.com

Provincie Noord-Brabant



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Province of Noord-Brabant

The Province of Noord-Brabant is an enterprising, innovative and successful Dutch region in Europe and a wonderful place to live. High tech and high touch are inseparable. The close collaboration between the Brabant partners, in national and international networks, stimulates the further development of innovation and entrepreneurship. Noord-Brabant is centrally positioned between the port cities of Rotterdam and Antwerp and the German Ruhr area. It has an international reputation as a European top region for innovation and knowledge with an inspiring business climate. Brabant has the ambition to maintain and enhance this leading position.

The Province of Noord-Brabant represents the administrative layer between the national government and the local municipalities. The provincial administration takes initiatives on an economic, social and cultural level and coordinates actions. The provincial administration of Brabant is primarily concerned with spatial development, accessibility and mobility for the region, regional economic policy, culture and regional identity.





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Rabobank

The Rabobank International Desk Asia aims to help Dutch mid-corporate clients to achieve their sustainable international growth ambitions.

Rabobank offers a range of banking services, both at a domestic and international level, including retail, corporate and commercial finance services. With over 40 years' international experience, we can offer a comprehensive range of international products as well as connect clients with other businesses and local network partners.



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Royal Haskoning DHV

At Royal HaskoningDHV, we're more than an international engineering firm - we're a group of consultants who are committed to enhancing society together. With over 140 years of engineering expertise and a focus on digital technologies, sustainable solutions, and design knowledge, we're dedicated to creating a positive impact on the world through our work.

We help organizations turn challenges into opportunities and make the transition to smart and sustainable operations. Especially because of the global demand for batteries, semiconductors and other electronic solutions there is a need for improved, faster and more sustainable production facilities. Additionally, supply chain innovation is required in the High Tech industry.

We offer a faster time to market and lower total cost of ownership that require high-quality manufacturing, R&D and cleanroom facilities and buildings. We commit to sustainability by ensuring optimal and efficient use of materials and resources, layout, operations and maintenance.

Royal Haskoning DHV is successfully running projects all around the Asia Pacific region (Vietnam, Malaysia, Thailand, Cambodia, Laos, Philippines, Singapore, Myanmar and Indonesia). Our expertise in our Vietnam office (>170 fte) covers the entire spectrum of consultancy activities, ranging from project appraisals and market studies to engineering, contract management and climate resilience development projects.





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Sempro Technologies

Sempro is the expert in Trim & Form and Singulation solutions for the semiconductor and microelectronics industries. Customer success is always our priority. We combine extensive analytical research with the best available expertise to create the optimum solution for each client.

Sempro supports its customers with new package design - from Proof of concept tooling to fully automatic Trim Form and Singulation solutions in the semiconductor backed industry.

Integrated Deflash or cleaning systems for the highest automotive requirements.

Our solutions combine decades of experience with the latest technology in the field. We work closely with our customers to identify and understand their unique requirements, ensuring that our world-class, customized solutions offer absolute reliability and the highest performance. From our Engineering and manufacturing offices in the Netherlands and Asia, we work seamlessly to deliver solutions quickly and efficiently, without compromising on quality or service.

Signify



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Signify (Euronext: LIGHT) is the world leader in lighting for professionals and consumers and lighting for the Internet of Things. Our <u>Philips</u> products, <u>Interact</u> connected lighting systems and data-enabled services, deliver business value and transform life in homes, buildings and public spaces.

In 2022, we had sales of EUR 7.5 billion, approximately 35,000 employees and a presence in over 70 countries. We unlock the extraordinary potential of light for brighter lives and a better world. We achieved carbon neutrality in our operations in 2020, have been in the Dow Jones Sustainability World Index since our IPO for six consecutive years and were named Industry Leader in 2017, 2018 and 2019.

News from Signify is located at the <u>Newsroom</u>, Twitter, LinkedIn and Instagram. Information for investors can be found on the Investor Relations page.



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VHE Industrial automation

VHE is the co-development and production partner for innovative OEMs specialised in Machine Control, Machine Connectivity and Motion Control systems. We develop innovative solutions in close co-operation with our clients and partners; from concept to successful serial production.

VHE Industrial automation started out 70 years ago as Van Hout Aandrijftechniek & Besturingstechniek. Over the years we have worked with many prestigious clients to produce innovative solutions. VHE is active in the Semicon, (Smart) Energy and High-Tech sectors. There are 200+ people working at our engineering and production facility in Eindhoven (6000 m2) and at our LEAN-production facility in Veldhoven (3000 m2).

- · Machine Control: we develop and assemble complex control cabinets, panels and PCB solutions, as well mechanical components such as plating, gutters and hoses. We are electro-specialists with a feel for mechanics.
- · Machine connectivity: We design, assemble and test complex cable sets and harnesses that are renowned for their excellent performance and reliability in very demanding settings.
- · Motion Control: we develop and dimension the complete Motion system, including the control software.

We are the certified motion partner of Bosch Rexroth, Lenze and Siemens.

Let's Develop Machines Together.

VHE Industrial automation

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Ministry of Foreign Affairs

Ministry of Economic Affairs and Climate Policy | Netherlands Enterprise Agency

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Publication

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