

ANNUAL GENERAL MEETING (AGM) OVER FY 2024

TUESDAY, 30 SEPTEMBER 2025



MDBC PREMIUM PARTNERS

actiforce
mechatronics technology

ayvens
sustainable business solutions

Besi

DUTCH LADY

ENZA ZADEN

HIBISCUS
Petroleum

HQ PACK
JOHOR MALAYSIA

JDE
and more

SD Guthrie

Shell

signify
the meaning of light

Unilever

Bema1

CONTROLUNION

neways

NiDV DEFENCE & SECURITY

PETERSON

STELLAR SPATX
Sustainable Business Solutions

TALENTSQUARE
Recruit to retain

TMF
Global reach local knowledge



MDBC 27th AGM over FY 2024

Tuesday 30 October 2025

AUDIT FY 2024



Financial Report 2024 – summary

	<u>2024</u>	<u>2023</u>
Revenues (+ Adjustment)	939,000	1,045,000
Expenses	<u>920,000*</u>	<u>1,007,000*</u>
Deficit / Surplus	+ 19,000*	+38,000*
 <i>*Write – offs / impairment</i>		
Deficit / Surplus	<u>235,000</u> -215,000	<u>258,000</u> -220,000
 Staff costs	 575,000	 603,000
 Receivables	 476,000	 891,000
Payables	491,000	713,000
 Surplus of income over expenses carried forward:	 208,000	 423,000

Financial Report 2024 – summary

Post – COVID Years:

Further writing off on Receivables which are deemed uncollectable, to clean up the balance sheet.

Small operational surplus.

Working on / with break – even annual budgets.

With rising costs, revenues need to increase.

Communicated at AGM in 2024: inflation – adjustments for Membership Fees.

Financial Report 2024 – main changes

Revenues ↓

Functions, MISA

Membership Fees (cleaning up of membership database)

Market Study Projects

Visa Services & Hot Desk (office)

Revenues ↑

Premium Partners

Student Internship Program: bit by bit coming back since 2023

Expenses ↓

Staff costs (Bonus)

Expenses related to MISA, market studies, SIP, Visa services

Expenses ↑

Organisation of events (and related: functions, meetings)

Staff wages



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2024 - 2026



2024 – 2025: Defining Moments

SemiConductor Sector: NL >> MY



2024 – 2025: Defining Moments

SemiConductor Sector: MY >> NL



2024 – 2025: Defining Moments

SemiConductor Sector: MY >> NL



2024 – 2025: Defining Moments

Malaysia, Netherlands confirm plans to strengthen strategic semiconductor ties

SemiConductor Sector: Bilateral

Malaysia, Netherlands Ink MoC To Strengthen Strategic Semiconductor Ties



Malaysia, Belanda jalin kerjasama strategik perkukuh industri semikonduktor



[KLIK DI SINI UNTUK BERITA LANJUT](#)

2024 – 2025: Defining Moments



2024 – 2025: Defining Moments

Coalition for Defense & Security Malaysia

Continuation of the special
“Partners in Business” program by NIDV
(Netherlands Industry for Defense &
Security), the Netherlands Embassy, and
the Netherlands Enterprise Agency.

Into 2026 and beyond.

DCDS – M Home
About Us
News
Partners
Products & Services
Trade Missions

**Protecting what you value. Together
with Malaysian counterparts, the
Netherlands strives to find solutions
to the various challenges in defense
and security.**

This mission underwrites the international positioning strategy of the Netherlands and endorses its key philosophy of Solving global challenges together. To join the conversation, visit NLplatform.com



Brought to you by:



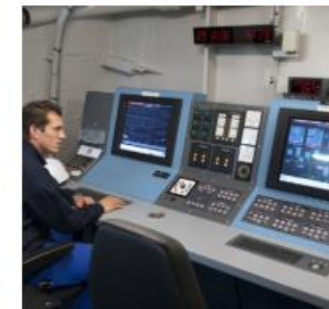
and



A public private initiative from the Netherlands

The Netherlands is well known for its strong maritime heritage and has a leading position in the development of innovative technology in the Defense and security sector. Within this coalition, private parties, government bodies and knowledge institutions work together with our Malaysian partners to create integrated solutions.

As the Partners for Business DCDS (Dutch Coalition for Defense and Security) Malaysia program has been concluded, MDBC will support the future activities resulting from the program in Malaysia.



2024 – 2025: Defining Moments



2024 – 2025: Defining Moments



MARKANT

2025: Upcoming

Maritime Ports mission from NL >> MY

Rabobank's Financial Markets Outlook

MDBC Innovation & Sustainability Awards &
Control Union's Sustainable Action Conference 3.0



Budget Briefing

Dag van de Ondernemer (Day of the Entrepreneur)

KLM Corporate Breakfast talk

Air Selangor Water Treatment Plant Visit

SemiCon mission from NL >> MY

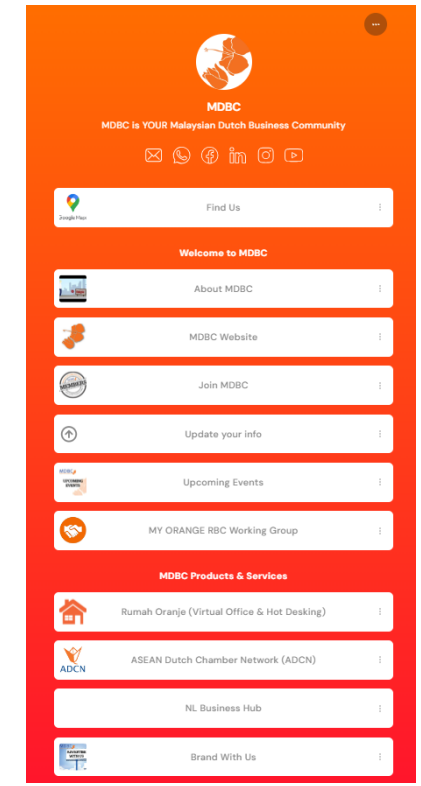
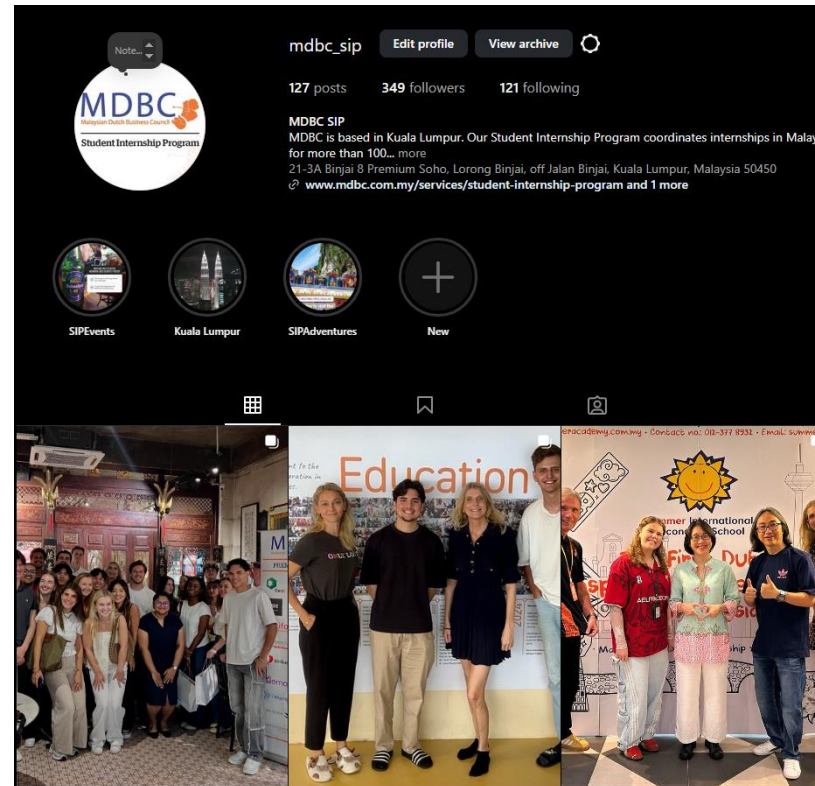
And the *MDBC Membership Satisfaction Survey*, please respond next month!

2024 + 2025: Thank you Premium Partners

MDBC PREMIUM PARTNERS



2024 – 2026: Our Social Media



Towards 2026: what is MDBC all about:

How well do you know MDBC...?

Towards 2026: what is MDBC all about:

So, what actually is MDBC involved in throughout a year....

- Klang Valley activities,
- and also, our Chapters in Penang and Johor
(Total approx 40 events annually)

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- Issues on Doing Business in Malaysia, lobby with Authorities
- Work with EuroCham and other Chambers
- Maintain contact with most important Malaysian stakeholders
(such as MITI, MIDA, Invest agencies, MDEC, TalentCorp)

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- Issues on Doing Business in Malaysia, lobby with Authorities
- Work with EuroCham and other Chambers
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(such as MITI, MIDA, Invest agencies, MDEC, TalentCorp)
- Cooperate & coordinate with Netherlands Embassy for
information, events, missions
- Maintain contact with relevant stakeholders in NL

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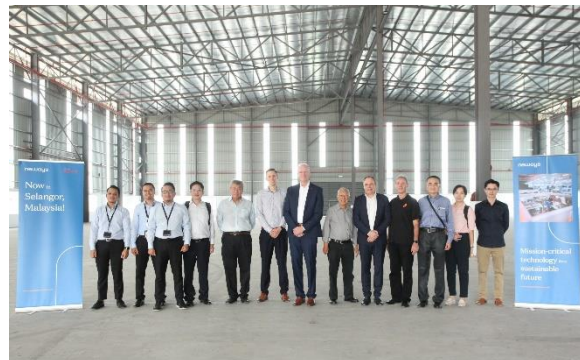
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- *Networking* at a wide variety of functions, conferences, receptions
- All back-office work (admin, reminders, dbase, PDPA, events, *etc*)
- Constant liaising with members on “*everything under the sun*”!

Towards 2026:

External

- Continue engagements, deliver value, ROI
- Support: general as well as niche / sector - related
- Information
- Lobbying / Representation
- Partnerships



Towards 2026:

To raise Revenues and lower Expenses while maintaining Quality Service Levels:

- Smart Partnerships & Barter Arrangements
(MY, regional, NL)
- Packages: Membership + Hot Desk + Market Research
(more support to enter the Malaysian market)
> Cooperation with Sector initiatives / Sector organisations
- Inflation adjusted membership fees
(So far only 3 fee increases in 29 years...!)
- Business Services expansion? MDBC expertise, networks, connections.

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