

30th ANNIVERSARY PATRONS



PREMIUM PARTNERS



THURSDAY, 20 AUGUST 2026
SUNWAY LAGOON CLUB

**ANNUAL
GENERAL
MEETING**





MDBC 28th AGM over FY 2025

Thursday, 20 August 2026



VIP GUEST: **YB TUAN SIM TZE TZIN**
DEPUTY MINISTER
MINISTRY OF INVESTMENT, TRADE AND INDUSTRY

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ENZA ZADEN





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Financial Report 2025 – summary

	<u>2025</u>	<u>2024</u>
Revenues (+ Adjustment)	882,000	939,000
Expenses	<u>823,000*</u>	<u>920,000*</u>
Deficit / Surplus	+ 59,000*	+19,000*
 <i>*Provision / Write – offs</i>		
	<u>45,000</u>	<u>235,000</u>
Deficit / Surplus	+ 14,000	-215,000
 Staff costs	582,000	575,000
 Receivables	501,000	476,000
Payables	393,000	491,000
 Surplus of income over expenses carried forward:	221,000	208,000

Financial Report 2025 – summary

Post – COVID Years:

Further writing off on Receivables which are deemed uncollectable, to clean up the balance sheet bit by bit.

Operational surplus increased, but lowered due to provisions.

Working on / with break – even annual budgets.

With rising costs, revenues need to increase.

Through special projects & activities. And extra sponsorships!

Communicated at 2024 AGM: annual inflation – adjustments for Membership Fees.

Financial Report 2025 – main changes

Revenues ↓

Functions & Events, MISA
Hot Desk (office)

Revenues ↑

Membership Fees
Premium Partners
Market Study Projects

Expenses ↓

Expenses related to Events, MISA

Expenses ↑

Staff wages and costs (bonus)
Expenses related to market studies
Office related



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DEFINING MOMENTS: 2025



DEFINING MOMENTS: 2025

CHANGE OF CHAIRMANSHIP

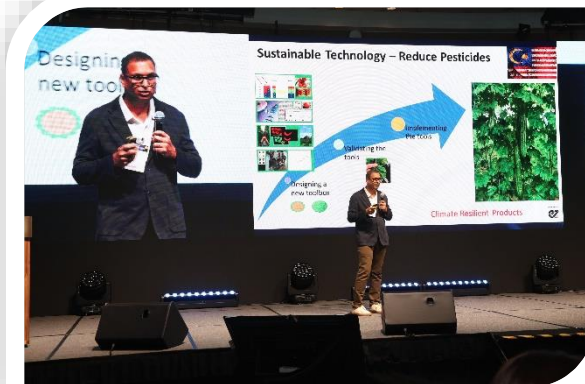
Zainul Rahim -> Datuk Anuar Taib

Thank you for your leadership!



DEFINING MOMENTS: 2025

MDBC INNOVATION & SUSTAINABILITY AWARDS 2025



DEFINING MOMENTS: 2025

SEMICON

Malaysia, Netherlands confirm plans to strengthen strategic semiconductor ties



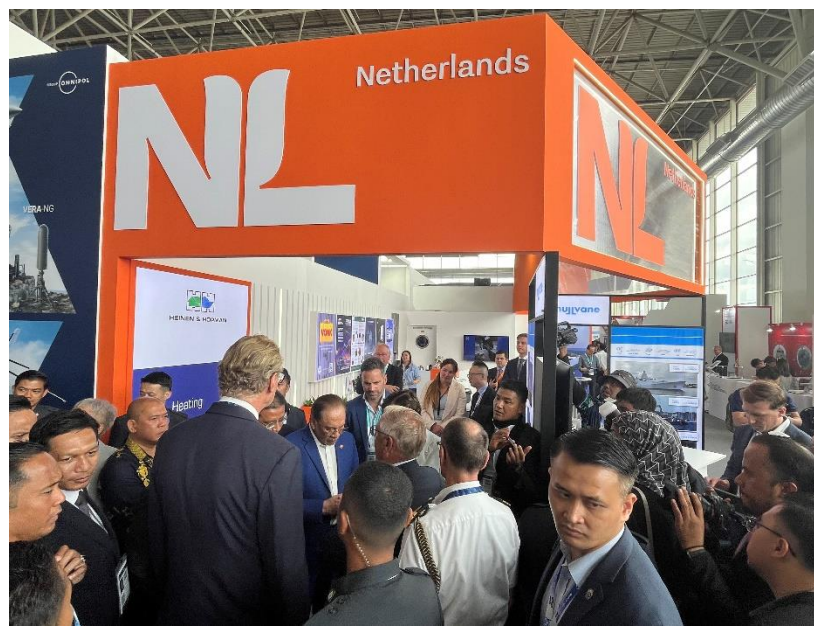
DEFINING MOMENTS: 2025/26

SEMICON



DEFINING MOMENTS: 2025/26

DEFENCE & SECURITY (DCSD-M)



DEFINING MOMENTS: 2025

JOHOR



DEFINING MOMENTS: 2025

PENANG



DEFINING MOMENTS: 2026

MDBC 30th ANNIVERSARY CELEBRATION DINNER



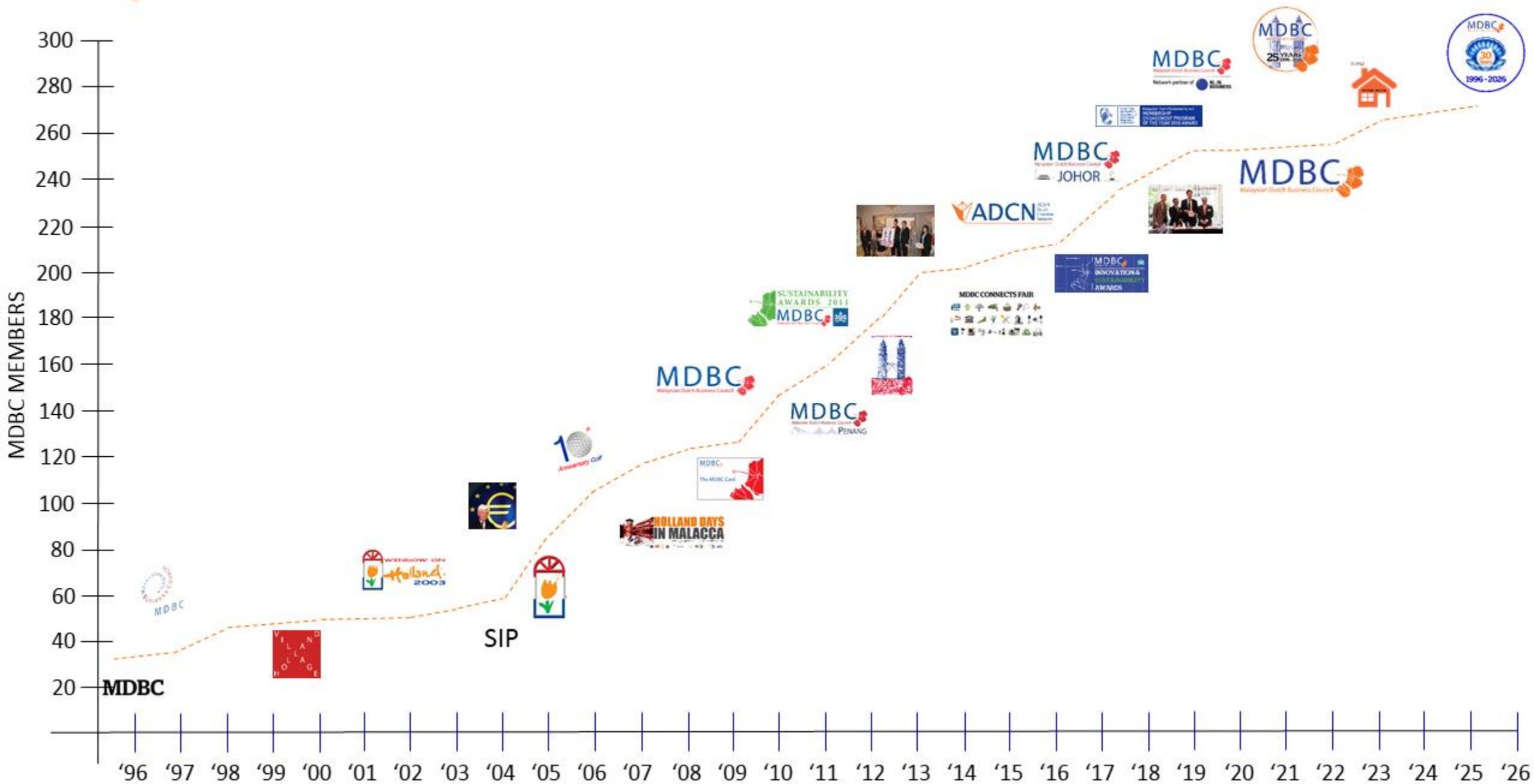


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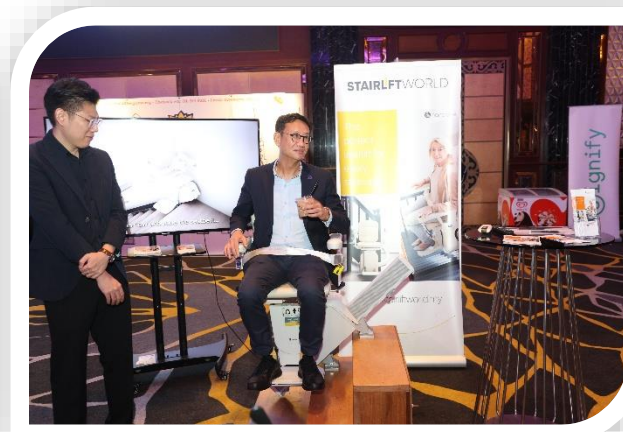
LET'S LOOK AT 2026 - 2027

MDBC GROWTH CHART



CELEBRATING 30 YEARS!

MDBC celebrates three decades of business services, representation, and networking!



2026

And the wide range of (other) events!



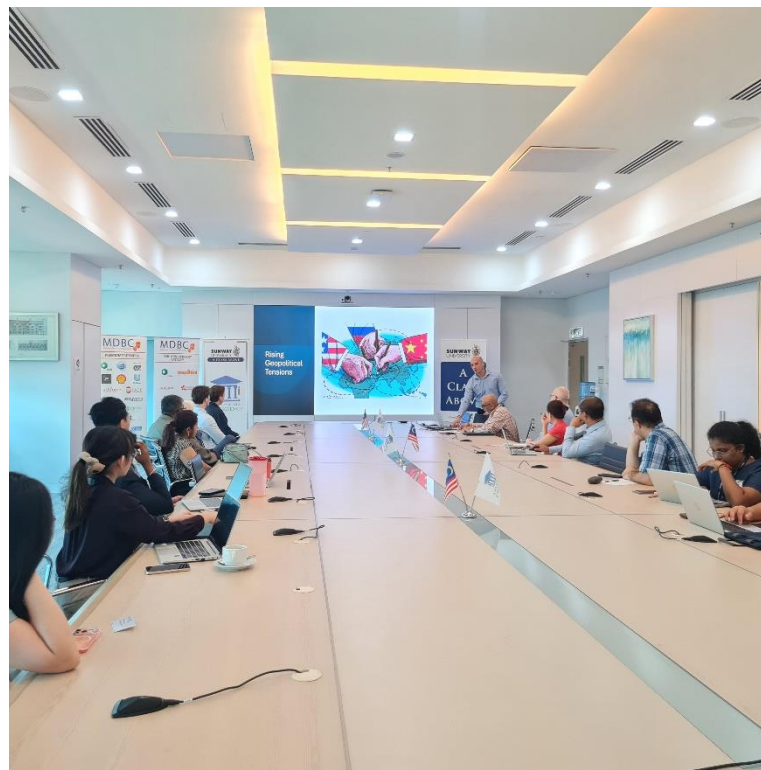
2026

And the wide range of (other) events!



2026

And the wide range of (other) events!



2026

And the wide range of (other) events!



2026 - upcoming

- Malaysian Political landscape
- HR and Digital/AI focus:
TalentCorp and Malaysia Digital (AI) briefings
- Perak engagement with International Chambers
- EU – Selangor Business Day
- Control Union's Sustainable Action Conference 4.0 (Sabah)
- Budget Briefing
- Dag van de Ondernemer (Day of the Entrepreneur)
- Meet & Greet, Morning Coffee, Discovery
- And the *MDBC Membership Satisfaction Survey*, please respond in October!

Towards 2027 - external

- Continue engagements, deliver value, ROI
- Support: general as well as niche / sector - related
- Information
- Lobbying / Representation
- Partnerships

Towards 2027 - internal

To raise Revenues and lower Expenses while maintaining Quality Service Levels:

- Smart Partnerships & Barter Arrangements (MY, regional, NL)
- Packages: Membership + Hot Desk + Market Research (more support to enter the Malaysian market)
> Cooperation with Sector initiatives / Sector organisations
- Inflation adjusted membership fees
- Business Services expansion?
MDBC expertise, networks, connections. Events!



THIS _(nearly) CONCLUDES MDBC'S 28TH AGM OVER FY 2025
THANK YOU FOR YOUR ATTENDANCE & ATTENTION

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